A3940-1,3-U

College Placement Council, Inc. 62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

REGIONAL Report No. 6 September 1991

MIDWESTERN REGION (MCPA)

Adrian College
University of Akron
Augustana College
Augustana College-Sioux Falls
Bowling Green University
Bradley University
Buena Vista College
Calvin College
Capital University
Case Western Reserve University
Cedarville College
Central Missouri State University
University of Chicago
University of Chicago-Grad. School of Bus.
University of Cincinnati
Cleveland State University
Coe College
Concordia College
Davenport College-Grand Rapids
University of Dayton
Defiance College
DePaul University
DePauw University
Doane College
Dordt College
Drake University
Eastern Michigan University
Emporia State College
Eureka College
Ferris State University
Grace College
Grand View College
Greenville College
Hanover College
IIT-Illinois Institute of Technology
University of Illinois-Chicago
University of Illinois-Chemistry & Chem. Engrg.
University of Illinois- Commerce & Business
University of Illinois-Engineering
Indiana University
Indiana University-Northwest
Indiana University/Purdue University-Indianapolis
Iowa State University-Agriculture
Iowa State University-Bus., Sci. & Humanities
Iowa State University-Design
Iowa State University-Engineering
Iowa State University-Family & Consumer Science
Iowa State University-Veterinary Medicine
University of Iowa- Bus. / Lib. Arts / Engrg.
John Carroll University
Judson College
Kalamazoo College
University of Kansas-Arts
University of Kansas-Business
University of Kansas-Engineering
Kenyon College
Knox College
Lawrence University
Loras College
Mac Murray College
Manchester College
Marietta College
Marquette University
Mayville State University
Michigan State University
Michigan Tech University
University of Michigan-Ann Arbor-Engineering
University of Michigan-Dearborn
University of Minnesota-Agriculture
University of Minnesota-Carlson School of Management
University of Minnesota-Liberal Arts
Minot State University
University of Missouri-Columbia - Engineering
University of Missouri-Rolla
University of Missouri-St. Louis
Missouri Western State College
College of Mount St. Joseph
Mundelein College
Muskingum College
North Central College
University of North Dakota
Northern Illinois University
Northern Michigan University
Northland College
Northwestern College
Northwestern University
Northwestern University-Kellogg Graduate School of Business
Northwest Missouri State University
University of Notre Dame
Ohio Northern University
Ohio State University-Agriculture
Ohio State University-Arts & Science
Ohio State University-Business
Ohio State University-Engineering
Ohio University
Ohio Wesleyan University
Otterbein College
Pittsburg State University
Purdue University
Rockford College
Saginaw Valley State University
Southern Illinois University- Carbondale
Southern Illinois University- Edwardsville
Southwest Missouri State University
St. Ambrose University
College of St. Thomas
Stephens College
Taylor University
University of Toledo
Tri-State University
Viterbo College
Walsh College of Accounting & Business
Washington University - Business
Washington University - Engineering
Wayne State University
Westmar College
University of Wisconsin-Eau Claire
University of Wisconsin-Green Bay
University of Wisconsin-Madison - Arts
University of Wisconsin-Madison - Business
University of Wisconsin-Madison - Engineering
University of Wisconsin-Platteville
University of Wisconsin-River Falls
University of Wisconsin-Stout
Wichita State University
College of Wooster
Wright State University
Youngstown State University

The career planning & placement offices that participate in the ***Salary Survey*** are divided into seven geographic regions. The participants listed above comprise the **Midwestern** Region.

The data are based on salary offers made to students graduating between September 1, 1990, and August 31, 1991. Tables on pages 1 through 8 list data on both regional and national levels for the interim period (June 5, 1991 through August 9, 1991) and cumulatively (September 1, 1990, and August 9, 1991). The block tables list data for the cumulative period, and include only those categories for which offers were reported.

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BACHELOR'S DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

INTERIM PERIOD 6/5/91 THROUGH 8/9/91

CUMULATIVE PERIOD 9/1/91 THROUGH 8/9/91

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH
BUSINESS														
ACCOUNTING	394	834	$27212	$26777	$30000	$28500	$22710	1652	3608	$27216	$26642	$30000	$27500	$23400
BUSINESS ADMIN (INCL MGMT	238	572	24383	24700	30500	25000	18000	680	1538	24119	24019	30000	24000	17500
DISTRIBUTION MANAGEMENT	3	10	29433	26335	*	*	*	14	28	27821	27081	*	*	*
ECONOM & FINANCE (BANKING	223	482	25905	25575	31000	26000	19133	751	1720	26123	25819	32000	26431	20000
HOTEL/RESTAURANT MGMT.	5	31	20380	21577	*	*	*	57	149	20416	21220	23000	21000	16500
HUMAN RSRCS (incl LABOR R	6	31	24917	23052	*	*	*	18	124	25070	23812	*	*	*
MANAGEMENT INFO SYSTEMS	28	97	27675	27656	30000	29070	24500	141	419	28394	28237	31700	28500	25000
MARKETING/MARK MGMT (RESR	158	393	24110	23330	29000	24000	18000	626	1473	24280	23713	28543	24240	18500
REAL ESTATE	2	5	28500	23000	*	*	*	4	12	25500	21693	*	*	*
COMMUNICATIONS														
ADVERTISING	27	38	20873	20985	25000	22000	14560	56	89	22056	21490	27000	22000	16000
COMMUNICATIONS	59	116	22174	21495	28000	22000	16640	158	309	22288	21852	29700	22000	16000
JOURNALISM	28	44	16626	18031	22000	15500	12000	92	147	19807	19821	27000	18850	12584
TELECOMMUN/BROADCASTING	17	19	19624	19400	*	*	*	57	71	22833	22321	29000	22750	16500
EDUCATION														
ELEMENTARY EDUCATION	98	238	19103	18733	23600	19000	14400	173	511	19445	19439	23600	19541	14100
PRE-ELEMENTARY EDUCATION	8	11	17326	17063	*	*	*	16	41	18610	16724	*	*	*
PHYSICAL EDUCATION	4	17	18350	21540	*	*	*	12	46	18648	20137	*	*	*
SPECIAL EDUCATION	19	41	20618	20454	*	*	*	31	91	21185	21536	23100	21000	18000
HOME ECONOMICS														
HUMAN ECOLOGY (HOME ECONO	+	5	+	17762				11	32	21154	20628	*	*	*
TEXTILES & CLOTHING	4	33	18875	20269	*	*	*	53	115	20333	20940	24000	21000	15000
MERCHANDISING MANAGEMENT	4	5	20415	20532	*	*	*	25	49	21673	20967	24000	21160	19000
HUMANITIES														
FOREIGN LANGUAGES	7	33	18763	21405	*	*	*	23	69	20637	21526	25000	20000	16600
LETTERS (incl English, Li	33	97	20763	22444	24100	21000	16640	66	208	20525	21937	25000	21000	13056
VISUAL & PERFORMING ARTS	23	42	20264	20315	26000	18200	16500	55	105	18912	19913	24000	18200	13500
HUMANITIES - OTHER	24	39	28549	25081	45000	24500	19000	75	119	24951	23567	36500	23500	18000
SOCIAL SCIENCES														
CRIMINAL JUSTICE	15	20	24893	24446	*	*	*	48	78	22568	22280	30000	21000	15996
HISTORY	15	48	20160	23408	*	*	*	25	116	20976	23441	27000	21000	15000
POLITICAL SCIENCE/GOVT	18	87	24135	23537	*	*	*	64	218	22806	23252	28000	22000	17500
PSYCHOLOGY	35	81	18495	20519	23700	18000	14000	108	232	19679	20541	28000	18725	13500
SOCIOLOGY	14	31	20152	21065	*	*	*	41	94	19617	20431	23000	19000	15000
SOCIAL SCIENCES-OTHER	17	50	19249	20966	*	*	*	51	177	19789	21375	24000	20000	15000
ENGINEERING														
AEROSPACE & AERONAUTICAL	15	45	30844	31302	*	*	*	74	168	30575	30667	35000	30160	27000
AGRICULTURAL	2	6	27000	26161	*	*	*	24	45	31078	30249	38100	30850	25000
ARCHITECTURAL	4	17	28450	28049	*	*	*	12	67	28399	30396	*	*	*
BIOENGINEERING & BIOMEDIC	2	2	34100	34100	*	*	*	8	11	31725	30391	*	*	*
CHEMICAL	96	303	37945	37989	40000	38400	35340	621	1655	37619	37492	40000	38000	35400
CIVIL	116	257	29339	29634	34008	29000	24912	466	1086	29231	29658	34800	28800	24752
COMPUTER	17	42	31146	31860	*	*	*	124	243	32046	32280	35700	32850	26500
ELECTRICAL/ELECTRONIC	175	501	33376	33191	37500	33900	29100	864	2141	33532	33190	37200	33840	30000

continued

BACHELOR'S DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 6/5/91 THROUGH 8/9/91							CUMULATIVE PERIOD 9/1/91 THROUGH 8/9/91						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
ENIVRONMENTAL ENGINEERING	+	5	+	$25317				3	11	$29667	$27317	*	*	*
INDUSTRIAL	51	131	$32964	31597	$36000	$33100	$30000	339	545	32615	32131	$35400	$33000	$29000
MECHANICAL	218	538	34622	33971	38400	34500	30960	1048	2431	34251	33999	38200	34200	30000
METALLURGICAL	22	26	32866	32810	35400	33000	31000	97	177	33503	33314	35520	33600	31000
MINING (INCL GEOLOGICAL)	21	29	32600	32126	35400	33000	28000	41	77	31667	31738	35100	31356	26400
NUCLEAR	8	12	31742	31699	*	*	*	20	33	32336	32175	36000	33000	27334
PETROLEUM	9	17	39189	37924	*	*	*	26	198	39243	38882	41500	40000	36200
TEXTILE	+	+	+	+				+	+	+	+			
ENGINEERING TECHNOLOGY	40	174	28519	30513	39000	27600	20000	113	354	30318	30098	37294	30000	22500
INDUSTRIAL TECHNOLOGY	10	41	23806	28197	*	*	*	22	76	25139	28403	31000	27600	18000
AGRICULTURAL & NATURAL RESOURCES														
AGRIBUSINESS	10	36	23832	24387	*	*	*	29	110	23730	23552	28500	23000	21000
ANIMAL SCIENCES	1	9	22000	19578	*	*	*	16	38	20006	21851	*	*	*
PLANT SCIENCES	3	9	24667	23659	*	*	*	12	24	20790	21459	*	*	*
NATURAL RESOURCES	4	8	20745	22472	*	*	*	8	20	20782	21342	*	*	*
OTHER AGRICULTURAL SCIENC	4	18	20631	22742	*	*	*	9	55	21180	23694	*	*	*
COMPUTER SCIENCE														
COMPUTER SCIENCE	114	331	29952	30732	34800	30000	25000	412	1093	30141	30696	34890	30000	25000
COMPUTER PROGRAMMING	4	6	27625	26500	*	*	*	21	41	26087	27111	29400	28500	21000
INFORMATION SCIENCES & SY	12	22	28187	28066	*	*	*	100	222	29469	29218	33400	29500	26400
SYSTEMS ANALYSIS	2	9	30600	27599	*	*	*	5	17	29640	27521	*	*	*
HEALTH SCIENCES														
ALLIED HEALTH	10	22	24060	27957	*	*	*	49	177	28124	29443	33000	30000	21000
HEALTH SCIENCES	2	9	29000	26056	*	*	*	11	50	24874	21861	*	*	*
NURSING	79	142	27980	27476	32000	27000	24000	141	392	27747	29596	32000	27000	23000
PHARMACY	18	68	39667	39611	*	*	*	24	124	39710	39533	42000	40000	35000
SCIENCES														
ACTUARIAL	7	10	29633	29008	*	*	*	33	36	31741	31392	36900	32400	27000
ARCHITECTURAL & ENVIRONME	2	11	21900	23464	*	*	*	5	29	22660	26017	*	*	*
BIOLOGICAL	10	29	21650	22887	*	*	*	31	90	21804	21917	28000	21000	16000
CHEMISTRY	12	24	24955	25927	*	*	*	59	104	26854	26836	33000	28000	20000
GEOLOGY & GEOLOGICAL SCI	2	6	33260	28837	*	*	*	10	33	28262	28463	*	*	*
MATHEMATICS	26	87	22946	26238	28000	22240	18100	69	249	25898	27370	34000	25483	19000
PHYSICS	2	29	22000	29732	*	*	*	5	50	24120	29227	*	*	*
OTHER PHYSICAL & EARTH SC	2	9	24600	23406	*	*	*	3	16	26400	24140	*	*	*
POLYMER SCIENCE	+	+	+	+				2	3	35250	34367	*	*	*
TEXTILE SCIENCE	+	+	+	+				+	+	+	+			
TOTALS	2658	6590						10139	24279					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

BACHELOR'S DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 6/5/91 THROUGH 8/9/91							CUMULATIVE PERIOD 9/1/90 THROUGH 8/9/91						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
FINANCE														
ACCOUNTING (PUBLIC)	308	653	$27935	$27522	$30500	$28500	$24500	1269	2697	$27842	$27246	$31000	$28000	$25000
ACCOUNTING (PRIVATE)	107	226	25007	24600	30000	26000	18000	414	1001	25420	25049	30000	26000	18000
COMMERCIAL BANKING (CNSMR	22	58	22325	23217	27000	22750	15000	54	165	22695	22408	28000	23000	17000
COMMERCIAL BANKING (LENDG	44	65	23122	23338	29000	23030	15000	148	202	23694	23638	28000	24000	17000
INVESTMT BANKING (CORP FN	7	25	28786	29594	*	*	*	19	68	28684	29245	*	*	*
INVESTMT BANKNG (M & A)	+	3	+	24980				1	8	33000	28493	*	*	*
INVESTMT BANKG (REAL EST)	4	6	20660	23107	*	*	*	5	12	20528	22428	*	*	*
INVESTMT BANKG (SALES & T	10	20	21900	23612	*	*	*	15	46	22567	24270	*	*	*
FINANCIAL/TREASURY ANALYS	69	140	26669	26439	30500	27500	21000	242	544	27436	27184	32500	28500	21600
PORTFOLIO MGMT/BROKERAGE	8	15	22625	23987	*	*	*	19	65	22895	24872	*	*	*
UNDERWRITING	29	61	24358	25246	27000	24700	21000	97	200	24576	24681	28500	24500	20200
INSURANCE - CLAIMS	30	66	22705	23773	25020	23050	18000	84	179	22446	23149	26100	23000	16000
COMMUNICATIONS														
DESIGN/GRAPHIC ARTS	17	22	22554	21951	*	*	*	36	54	21456	21100	33600	18300	13500
MEDIA PLANNING	8	13	19975	22155	*	*	*	17	30	20182	21065	*	*	*
REPORTING	5	10	14488	15600	*	*	*	16	32	18830	17540	*	*	*
PRODUCTION	37	43	29814	29100	36300	32500	18000	69	98	28073	26403	36300	31000	16500
PUBLIC RELATIONS	18	32	21740	21669	*	*	*	46	86	21195	20912	29380	20000	15000
WRITING / EDITING	10	25	18559	20773	*	*	*	28	63	19089	20711	25800	18250	13458
MARKETING														
ADVERTISING	11	23	20027	19795	*	*	*	26	66	20762	20815	27300	18000	16000
BRAND/PRODUCT MANAGEMENT	30	56	25547	25978	32000	23500	18500	65	181	24441	24918	32000	23275	17500
BUYER/MERCHANDISING	26	76	21944	23642	25500	22625	17500	227	379	22761	23542	28000	23000	19000
DISTRIBUTION	13	26	22208	23575	*	*	*	35	72	25481	25157	33000	26000	18000
MARKET RESEARCH	16	29	22538	22966	*	*	*	38	106	23997	24769	34800	21300	16500
PURCHASING	12	30	27858	27757	*	*	*	29	62	29483	27736	37020	29000	21000
SALES	219	490	25147	24838	30400	25000	18000	749	1570	25876	25205	32000	26000	19000
PUBLIC ADMINISTRATION														
EXECUTIVE, LEGISL, & GENL	12	16	24037	23365	*	*	*	36	48	21421	21632	26431	21012	15996
FINANC,TAXA, MONETARY POL	9	35	24056	23906	*	*	*	32	115	23531	23036	26214	22961	20500
ECONOMIC PROGRAMS	3	12	24674	21793	*	*	*	4	29	22906	21751	*	*	*
LAW ENFORCEMENT	14	22	24716	23995	*	*	*	46	81	23757	23325	32300	22000	17060
MILITARY	8	27	28967	25370	*	*	*	25	82	26231	24240	33000	24000	21000
NATIONAL SECURITY	1	4	24800	23950	*	*	*	2	13	23900	21877	*	*	*
URBAN / REGIONAL PLANNING	16	19	26618	26008	*	*	*	18	29	25397	23655	*	*	*
ENGINEERING														
BIOENGINEERING	+	18	+	38784				5	27	30120	35064	*	*	*
DESIGN / CONSTRUCT	131	362	31324	31586	37800	31200	25000	479	1239	30775	31005	37200	30014	24912
ENVIRONMENTAL/SANITATION	16	58	28741	30002	*	*	*	64	217	29160	30725	36300	29200	20800
MANUFACTURING/INDUSTRIAL	111	246	33514	32936	37500	33600	30000	725	1226	34099	33731	37700	34200	30300
SYSTEMS / PROGRAMMING	26	82	32631	32731	37800	31500	29000	107	323	32035	32363	36000	32000	28000
POWER SYSTEMS	22	73	33025	33273	35000	33600	30000	137	304	33593	33228	36300	33600	31490
SOFTWARE DESIGN & DEVELOP	24	95	29951	32293	35000	32394	21000	93	301	31708	32687	36000	32500	25000
HARDWARE DESIGN & DEVELOP	26	64	35531	35397	40080	34740	31700	112	255	34600	34133	38637	34500	31460

continued

BACHELOR'S DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 6/5/91 THROUGH 8/9/91							CUMULATIVE PERIOD 9/1/90 THROUGH 8/9/91						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
RESEARCH & DEVELOPMENT	41	78	$34964	$34533	$39500	$34800	$30000	184	406	$34882	$34319	$39200	$35000	$30000
TESTING	17	57	32501	31390	*	*	*	71	202	31533	30889	36000	32160	24900
PROCESS ENGINEERING	58	187	37634	37666	40000	37530	35000	437	1259	37486	37659	40000	37800	35000
PROJECT ENGINEERING	82	265	33376	33406	38300	33700	28500	478	1378	33173	33960	38200	33680	27500
OTHER ENGINEERING	191	502	33533	32941	38500	34000	28000	787	1982	33228	32851	38400	33600	27600
HEALTH CARE														
ADMINISTRATIVE (HEALTH C	4	8	25538	25769	*	*	*	14	36	25809	23673	*	*	*
INDUSTRIAL HYGIENE	1	5	30000	34000	*	*	*	5	10	25306	29053	*	*	*
MEDICAL TECHNOLOGY	8	12	23080	25337	*	*	*	19	56	24176	24888	*	*	*
NURSES / PERSONAL CARE	78	141	27997	27482	32000	27020	24000	137	386	27573	29486	32000	27000	22272
OCCUPATIONAL THERAPY	1	1	16500	16500	*	*	*	12	39	28132	29291	*	*	*
PHARMACIST	18	68	39667	39537	*	*	*	24	125	39710	39389	42000	40000	35000
PHYSICAL THERAPY	1	11	30600	30987	*	*	*	23	35	30380	29990	34100	30600	29500
RESPIRATORY THERAPY	+	+	+	+				1	5	34000	32651	*	*	*
OTHER HEALTH RELATED	3	14	15333	20119	*	*	*	35	137	21220	25753	27500	22880	14560
SOCIAL SERVICES														
ADMINISTRATION	5	11	16600	21636	*	*	*	14	45	20187	20452	*	*	*
COUNSELING	19	38	16416	17831	*	*	*	45	100	17389	17382	22000	16500	14000
FUNDRAISING / DEVELOPMENT	2	7	20500	21071	*	*	*	2	11	20500	19840	*	*	*
SOCIAL WORK	10	25	18642	17422	*	*	*	35	80	18036	17455	21000	18660	14000
COMPUTER SCIENCE														
COMPUTER PROGRAMMING	76	208	28008	28658	31500	28500	24500	338	784	28376	28762	33700	28500	23040
INFORMATION SYSTEMS	44	103	29214	29322	34170	29140	24500	149	356	30287	29740	35000	30000	27000
SYSTEMS ANALYSIS & DESIGN	43	144	30999	31073	35000	30000	26000	165	488	30134	30442	34800	30000	25500
OTHER FUNCTIONAL CATEGORIES														
ACTUARIAL	8	20	28899	30605	*	*	*	34	70	31495	31759	35000	32000	28000
AGRICULTURE/NAT'L RESOURC	8	34	20681	20594	*	*	*	46	125	20927	21518	25000	20500	17500
ARCHITECTURE	+	9	+	23200				2	19	25000	25879	*	*	*
CONSULTING	63	132	28895	28237	32000	29000	26000	306	623	29532	29007	33900	29000	26000
HUMAN RESRCS /INDUS RELS	14	36	22722	23215	*	*	*	44	131	23791	23531	30000	23000	18000
MANAGEMENT TRAINEE	181	610	22779	22633	28400	22000	18000	715	1961	22612	22726	30000	22000	17000
MATH/STATISTICIANS	10	27	25350	25778	*	*	*	15	60	26082	24606	*	*	*
PARALEGAL	3	23	30083	21967	*	*	*	6	48	25958	21251	*	*	*
RESEARCHERS NON-TECHNICAL	7	12	17214	22016	*	*	*	9	25	17891	22326	*	*	*
RESEARCHERS - TECHNICAL	5	24	24564	24757	*	*	*	30	67	28343	27274	35500	29750	21000
TEACHING	178	432	19351	19484	23250	19188	15000	324	955	19861	20027	23600	20000	15000
TOTALS	2658	6590						10139	24279					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

MCPA REGIONAL Report No. 6 SEPTEMBER 1991
(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE ALL TYPES OF EMPLOYERS	INTERIM PERIOD 6/5/91 THROUGH 8/9/91							CUMULATIVE PERIOD 9/1/90 THROUGH 8/9/91						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	7	54	$31286	$29840	*	*	*	34	293	$32762	$30996	$37000	$34000	$28000
MBA--NON-TECH	127	198	35751	35269	$44000	$36000	$28000	270	560	35660	35241	45000	35000	27000
MBA--TECH	25	46	38952	37174	43000	38000	33000	70	125	40276	38582	51600	39500	32000
MS-BUSINESS	2	10	41850	31956	*	*	*	32	49	44035	40047	52000	42290	34200
ECONOMICS & FINANCE (BANK	9	14	40611	35174	*	*	*	223	249	42361	41466	52000	42000	34600
HUMAN RESOURCES (INCL LAB	1	3	40000	36333	*	*	*	39	56	41874	38573	49000	42000	32400
MANAGEMENT INFORMATION SY	2	4	42500	38875	*	*	*	15	37	35502	36150	*	*	*
MARKETING/MKTNG MGT (RESE	4	7	42506	36718	*	*	*	133	148	43969	43182	52500	45000	33600
COMMUNICATIONS														
ADVERTISING	1	1	23000	23000	*	*	*	1	5	23000	31200	*	*	*
COMMUNICATIONS	+	3	+	19067				3	11	33587	26524	*	*	*
JOURNALISM	+	+	+	+				2	2	21500	21500	*	*	*
EDUCATION														
EDUCATION ADMINISTRATION	+	1	+	30338				4	17	28134	24303	*	*	*
ELEMENTARY EDUCATION	1	9	23800	21410	*	*	*	3	38	23267	23657	*	*	*
PHYSICAL EDUCATION	+	+	+	+				2	7	24250	23286	*	*	*
READING EDUCATION	2	3	24250	23167	*	*	*	2	4	24250	25611	*	*	*
SPECIAL EDUCATION	2	6	24950	25021	*	*	*	8	20	24051	24141	*	*	*
HUMANITIES														
FOREIGN LANGUAGES	+	2	+	38305				+	4	+	27477			
LETTERS	1	1	24000	24000	*	*	*	3	8	29833	25773	*	*	*
VISUAL & PERFORMING ARTS	+	2	+	31900				3	7	23967	25432	*	*	*
HUMANITIES - OTHER	+	+	+	+				8	9	34355	32760	*	*	*
SOCIAL SCIENCES														
HISTORY	+	+	+	+				+	+	+	+			
POLITICAL SCIENCE / GOVT	2	3	29000	27333	*	*	*	3	4	26715	26036	*	*	*
PSYCHOLOGY	4	4	25000	25000	*	*	*	14	16	23901	23657	*	*	*
SOCIOLOGY	1	1	28000	28000	*	*	*	2	4	26000	25200	*	*	*
SOCIAL SCIENCES - OTHER	3	3	35800	35800	*	*	*	13	16	33268	31780	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	3	9	37055	36629	*	*	*	13	24	35666	36195	*	*	*
AGRICULTURAL	+	1	+	36500				2	4	28500	32225	*	*	*
BIOENGINEERING & BIOMEDIC	1	1	35500	35500	*	*	*	3	4	33667	32238	*	*	*
CHEMICAL	8	27	41335	40721	*	*	*	38	95	39936	40457	42400	40000	37500

continued

MCPA REGIONAL Report No. 6 SEPTEMBER 1991
(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE ALL TYPES OF EMPLOYERS	INTERIM PERIOD 6/5/91 THROUGH 8/9/91							CUMULATIVE PERIOD 9/1/90 THROUGH 8/9/91						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
CIVIL	8	22	$31436	$32710	*	*	*	77	134	$33795	$34551	$38676	$33500	$29580
COMPUTER	1	4	33000	34075	*	*	*	15	22	38370	38348	*	*	*
ELECTRICAL/ELECTRONIC	12	94	38448	39072	*	*	*	122	267	38907	38804	43000	39180	34000
INDUSTRIAL	3	24	35667	34963	*	*	*	23	56	37364	36121	41712	39000	32000
MECHANICAL	20	48	39271	39002	$42000	$40000	$36300	106	213	39389	38114	42780	39000	35000
METALLURGICAL	15	15	41005	41005	*	*	*	26	39	39840	39105	45000	39745	37200
MINING & MINERAL	+	+	+	+				12	14	33775	35007	*	*	*
NUCLEAR	1	3	35144	36675	*	*	*	7	10	38658	38086	*	*	*
PETROLEUM	+	7	+	41443				1	38	47300	43608	*	*	*
TEXTILE	+	+	+	+				+	+	+	+			
HEALTH SCIENCES														
ALLIED HEALTH	4	4	29250	29250	*	*	*	9	13	31523	28586	*	*	*
HEALTH SCIENCES	4	6	25500	25917	*	*	*	17	23	26029	25901	*	*	*
NURSING	1	1	23000	23000	*	*	*	5	5	49000	49000	*	*	*
SCIENCES														
AGRICULTURAL & NATL RESOU	+	2	+	35810				1	9	26000	28702	*	*	*
ARCHITECTURAL & ENVIRONME	1	2	21500	25150	*	*	*	1	3	21500	26127	*	*	*
BIOLOGICAL	3	4	20967	20350	*	*	*	5	9	20720	22384	*	*	*
CHEMISTRY	1	5	32364	31403	*	*	*	12	18	35207	33575	*	*	*
COMPUTER SCIENCE														
COMPUTER SCIENCE	11	23	40984	38990	*	*	*	73	160	38739	37894	44000	39000	32000
SCIENCES														
GEOLOGICAL (INCL GEOPHYS)	1	18	28000	36239	*	*	*	3	52	31607	36824	*	*	*
MATHEMATICS (INCL ACTUARI	3	16	27948	31023	*	*	*	12	34	31779	30061	*	*	*
PHYSICS	1	5	35000	40000	*	*	*	1	8	35000	35207	*	*	*
POLYMER	+	+	+	+				+	2	+	34980			
TOTALS	296	716						1471	2945					

Master's Degree Candidates - Experience [1]

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

INTERIM PERIOD 6/5/91 THROUGH 8/9/91

CUMULATIVE PERIOD 9/1/90 THROUGH 8/9/91

GRADUATE ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH
OVER 1 TO 2 YEARS														
MBA--NON-TECH	58	95	$42031	$40066	$54000	$40000	$32000	178	279	$44102	$42877	$55000	$43000	$31200
MBA--TECH	19	31	40045	39415	*	*	*	69	102	46979	45921	60000	46000	34000
OVER 2 TO 4 YEARS														
MBA--NON-TECH	95	159	44873	44642	55000	42000	36000	276	459	48585	47243	61000	50000	37000
MBA--TECH	33	62	47191	46447	55000	50000	36000	152	223	52723	51034	65000	52500	42000
OVER 4 YEARS														
MBA--NON-TECH	157	196	50703	49644	58000	51000	40000	459	603	52130	50412	70000	52000	40000
MBA--TECH	57	83	55983	55430	72000	55000	42270	211	279	55115	54219	70000	54000	45000
TOTALS	419	626						1345	1945					

1 Years of previous full-time, nonmilitary employment
' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

DOCTORAL DEGREE CANDIDATES

AVERAGE SALARY OFFERS

(Data Combined for Men and Women)

INTERIM PERIOD 6/5/91 THROUGH 8/9/91

CUMULATIVE PERIOD 9/1/90 THROUGH 8/9/91

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH
BUSINESS														
BUSINESS ADMIN & MNGMT.	+	+	+	+				+	+	+	+			
COMPUTER & INFOR SCIENCES	7	9	$57229	$57844	*	*	*	18	35	$56144	$58300	*	*	*
ECONOMICS	+	+	+	+				1	2	33500	43000	*	*	*
EDUCATION														
EDUCATION ADMINISTRATION	8	14	45800	46280	*	*	*	14	25	45707	43780	*	*	*
HUMANITIES & SOCIAL SCIENCES														
ENGLISH	2	2	54000	54000	*	*	*	3	5	51000	43600	*	*	*
FOREIGN LANGUAGES	+	+	+	+				1	2	28000	36870	*	*	*
HUMANITIES	+	+	+	+				+	+	+	+			
PSYCHOLOGY	1	2	26000	30400	*	*	*	8	11	41875	42409	*	*	*
SOCIOLOGY	1	1	40000	40000	*	*	*	2	2	40000	40000	*	*	*
SOCIAL SCIENCES	+	+	+	+				+	1	+	30000			
ENGINEERING														
AEROSPACE	1	7	56000	55171	*	*	*	1	10	56000	52428	*	*	*
CHEMICAL	4	27	53070	52654	*	*	*	32	102	53452	52992	$56040	$54790	$50500
CIVIL	1	4	43000	45400	*	*	*	4	10	42750	43060	*	*	*
COMPUTER	2	5	49670	58768	*	*	*	6	10	50140	56584	*	*	*
ELECTRICAL/ELECTRONIC	2	15	58000	51613	*	*	*	10	44	53320	54612	*	*	*
INDUSTRIAL ENGINEERING	+	+	+	+				1	1	54000	54000	*	*	*
MECHANICAL	2	4	48600	48879	*	*	*	10	16	46799	46866	*	*	*
METALLURGICAL	+	3	+	52773				14	21	49271	49315	*	*	*
SCIENCES														
AGRICULTURE & NAT'L RESRC	+	+	+	+				4	4	43638	43638	*	*	*
BIOLOGICAL	+	+	+	+				4	6	29000	31800	*	*	*
CHEMISTRY	11	18	47855	45356	*	*	*	68	84	49144	47911	53500	50000	44000
GEOLOGICAL (INCL GEOPHYS)	+	11	+	44588				+	21	+	48205			
MATHEMATICS	3	7	45333	43429	*	*	*	7	13	42200	41146	*	*	*
PHYSICS	+	3	+	41667				3	8	36667	39913	*	*	*
POLYMER	3	3	49167	49167	*	*	*	6	9	48850	48667	*	*	*
TOTALS	48	135						217	442					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

AVERAGE SALARY OFFERS SEPTEMBER 1991 SCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 8/9/91 90th: 22080 / 10th: 18330 PART 1 - PAGE 1

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
ACCOUNTING	26703 257 55000/22000			21895 11	13500 1	40000 1	25600 2	22625 4	24600 1
BUSINESS ADMIN (INCL MGMT	26188 8			21911 44 25800/20000		25167 3	24435 8	26546 11	20000 1
ECONOM & FINANCE (BANKING	25730 10	27500 2		21985 55 26750/20000	24931 13	18280 2	26164 11	26288 8	
HUMAN RSRCS (incl LABOR R				23800 5			27000 2	30800 1	
MANAGEMENT INFO SYSTEMS	30500 2			20000 1		25150 4	26114 19	27500 3	28000 1
MARKETING/MARK MGMT (RESR	25000 1	20000 1		21000 8	25000 2	27500 6	22670 10	26000 1	25000 1
REAL ESTATE				20000 1					
ADVERTISING		17760 5				24000 1			
COMMUNICATIONS		18333 3		21750 2		13333 3			
JOURNALISM		17400 2				22500 2			
TELECOMMUN/BROADCASTING						16000 2			
ELEMENTARY EDUCATION							27500 1		
HUMAN ECOLOGY (HOME ECONO				22000 2					
FOREIGN LANGUAGES				20000 2					
LETTERS (incl English, Li		18000 1		24213 4		17000 1	22500 2	31000 3	
VISUAL & PERFORMING ARTS		35000 1							
HUMANITIES - OTHER				10000 1					
HISTORY				23500 6	33368 3		17780 2	23000 1	
POLITICAL SCIENCE/GOVT				25000 1				25500 1	
PSYCHOLOGY				17110 2		18500 1			
SOCIOLOGY				18500 2					
SOCIAL SCIENCES-OTHER				16200 1	30500 1			25000 1	
CHEMICAL								34829 5	37400 1

AVERAGE SALARY OFFERS SEPTEMBER 1991 SCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 8/9/91 90th: 22080 / 10th: 18330 PART 1 - PAGE 2

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
CIVIL	27000 1		29000 1			28000 1		27714 7	29595 13
COMPUTER						26500 1	31313 6	33500 1	
ELECTRICAL/ELECTRONIC			29016 1			34625 4	31200 3	30922 11	25800 4
INDUSTRIAL						30500 2			
MECHANICAL			28600 2				33494 5	33000 5	31813 8
NUCLEAR						33000 1			
ENGINEERING TECHNOLOGY							27075 4		34000 1
COMPUTER SCIENCE	27000 1			26500 1		29860 3	27140 20 33500/22000	27956 9	21700 2
COMPUTER PROGRAMMING					25700 1		29583 6	31500 2	
INFORMATION SCIENCES & SY						29000 1	27643 7		
ARCHITECTURAL & ENVIRONME			30000 1						
BIOLOGICAL								24000 1	
GEOLOGY & GEOLOGICAL SCI									29500 1
MATHEMATICS				23600 2		26200 1	29600 3	28471 7	22000 1

AVERAGE SALARY OFFERS SEPTEMBER 1991 SCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 -706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 8/9/91 90th: 22080 / 10th: 18330 PART 2 - PAGE 1

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
ACCOUNTING	23857 7		19000 2	22768 4	26000 1	20243 7			
BUSINESS ADMIN (INCL MGMT	19620 5	18175 4	21300 5	23161 20 32000/18000		21224 82 33280/18000			25480 2
ECONOM & FINANCE (BANKING	24254 24 37000/16500			22124 17	21000 1	22237 38 30000/18000	22000 1		16000 1
HOTEL/RESTAURANT MGMT.		20713 8	21588 8						
HUMAN RSRCS (incl LABOR R	16000 1		28900 1	23311 24 29000/20000	21000 1	22500 2	16000 1		18000 1
MANAGEMENT INFO SYSTEMS	23000 1			26500 2		24500 2			
MARKETING/MARK MGMT (RESR	23033 6	21350 2	22128 5	24251 12	20000 5	20892 72 25500/18000	21000 2		20000 1
ADVERTISING						19333 6			
COMMUNICATIONS		14500 2		23223 4		20737 10			13740 2
JOURNALISM						21000 1			13187 3
ELEMENTARY EDUCATION						11000 1		10700 1	
PHYSICAL EDUCATION						19000 2			
TEXTILES & CLOTHING						19842 26 23284/20000			
MERCHANDISING MANAGEMENT						19660 5			
FOREIGN LANGUAGES			22100 1	25258 2		20500 2			
LETTERS (incl English, Li	40000 1			24250 2	18500 1	22178 9			
VISUAL & PERFORMING ARTS									23250 2
HUMANITIES - OTHER				12000 1	20000 1				
CRIMINAL JUSTICE				24000 1	16500 1				
HISTORY	30920 5			26000 1		20300 3			20000 1
POLITICAL SCIENCE/GOVT	29500 2	19850 2	22210 1	23317 6	19200 1	22930 10	18500 1		
PSYCHOLOGY				22110 2		23217 9			
SOCIOLOGY			27000 1	23400 1		19200 5			

AVERAGE SALARY OFFERS SEPTEMBER 1991 SCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 8/9/91 90th: 22080 / 10th: 18330 PART 2 - PAGE 2

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
SOCIAL SCIENCES-OTHER	21000 1				19500 3	19647 3			
COMPUTER					28000 1		50000 1		
MECHANICAL			37500 1				30000 1		
OTHER AGRICULTURAL SCIENC						22000 1			
COMPUTER SCIENCE	25000 1			25228 5		27000 1			
COMPUTER PROGRAMMING				23250 2					
INFORMATION SCIENCES & SY	23000 3			27804 6					
SYSTEMS ANALYSIS				24960 1					
PHARMACY						41091 36 44000/39000			
ACTUARIAL				29700 1					
BIOLOGICAL	33000 1	38000 1							
MATHEMATICS	28000 1			31060 10					

AVERAGE SALARY OFFERS SEPTEMBER 1991 SCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 8/9/91 90th: 22080 / 10th: 18330 PART 3 - PAGE 1

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
ACCOUNTING	17000 1		24000 2	25731 9	15565 3	21931 14	22470 20 25930/18872	21174 3	23433 3
BUSINESS ADMIN (INCL MGMT	22020 1	30000 1	20820 5		20250 4	22069 18	26250 4	20002 2	24000 1
ECONOM & FINANCE (BANKING			26005 2	25027 5		21705 14			
HUMAN RSRCS (incl LABOR R			30000 1	23200 1	22000 1	20750 2			
MANAGEMENT INFO SYSTEMS			24948 1	30200 3				23400 1	
MARKETING/MARK MGMT (RESR	19200 1		21125 4	17000 1	20933 3	19750 2	22709 2		20500 2
REAL ESTATE	17000 1						20820 1		
ADVERTISING					28900 1				
COMMUNICATIONS					24000 1	23132 3	22500 1		
JOURNALISM					21250 2		21600 1		
ELEMENTARY EDUCATION					21360 76 26196/17800				
PRE-ELEMENTARY EDUCATION					21166 8				
PHYSICAL EDUCATION					21431 8				
SPECIAL EDUCATION					22133 10				
HUMAN ECOLOGY (HOME ECONO				26500 1	19750 2	21000 1			19011 1
TEXTILES & CLOTHING		24000 1							
FOREIGN LANGUAGES					18850 1				
LETTERS (incl English, Li	19000 1				21455 11	23167 3	20800 3		
VISUAL & PERFORMING ARTS					18740 5				
HUMANITIES - OTHER						27500 1			
CRIMINAL JUSTICE						22650 2	21688 5		
HISTORY					25800 3	26000 1	30000 1		
POLITICAL SCIENCE/GOVT					21050 4	25343 5	21833 6		

AVERAGE SALARY OFFERS SEPTEMBER 1991 SCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 8/9/91

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
PSYCHOLOGY					18118 4	23018 3	18595 4	23800 2	16993 3
SOCIOLOGY						18744 1	22109 2	11520 1	
SOCIAL SCIENCES-OTHER					20320 3		15458 4		20000 1
AEROSPACE & AERONAUTICAL					27500 2	27316 4			
AGRICULTURAL			21000 1						
ARCHITECTURAL						24200 1			
CHEMICAL		36860 3			19000 1	26091 4	28769 2		
CIVIL			28394 10	32436 8		25951 10	28939 18		
COMPUTER						26252 2			
ELECTRICAL/ELECTRONIC		32760 4	34284 3	32471 32 39600/31008	30971 4	26803 47 33962/22067	30418 2		
INDUSTRIAL			31500 1	30863 2		27806 9			
MECHANICAL		33000 1	31500 2	32515 14	26000 1	25391 26 37800/22000	27341 4		
METALLURGICAL						27332 1			
[illegible]R						24690 2			
ENGINEERING TECHNOLOGY			34000 1	32195 3					
INDUSTRIAL TECHNOLOGY						21000 1			
ANIMAL SCIENCES					19500 1				
NATURAL RESOURCES		21000 1					17400 1		
OTHER AGRICULTURAL SCIENC							22700 1		
COMPUTER SCIENCE		26000 1	27600 2	28100 5	22000 1	23970 9	19267 3	27000 1	
COMPUTER PROGRAMMING	26000 1								
INFORMATION SCIENCES & SY			27300 3		28000 1				
SYSTEMS ANALYSIS						19598 2			22000 1

AVERAGE SALARY OFFERS SEPTEMBER 1991 SCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 8/9/91 90th: 22080 / 10th: 18330 PART 3 - PAGE 3

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
ALLIED HEALTH							14688 1	30026 9	33480 4
HEALTH SCIENCES							18000 1	18150 5	15000 1
NURSING						26625 4		26853 66 40000/23400	27760 5
PHARMACY								36510 22 48000/31220	41008 5
ARCHITECTURAL & ENVIRONME						24000 1			
BIOLOGICAL		17500 2			18000 2	13440 1	20820 1	14780 2	21500 1
CHEMISTRY								18700 1	
MATHEMATICS		33500 1			19747 4	22408 8			

AVERAGE SALARY OFFERS SEPTEMBER 1991 SCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 8/9/91 90th: 22080 / 10th: 18330 PART 4 - PAGE 1

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
ACCOUNTING	19000 1				27000 1		24440 3	22800 6	25000 3
BUSINESS ADMIN (INCL MGMT	16000 1	19600 1			26500 2	25000 1		20780 5	27616 5
DISTRIBUTION MANAGEMENT							26400 1		
ECONOM & FINANCE (BANKING			27000 1		25000 1		29167 3	18000 2	31336 5
HUMAN RSRCS (incl LABOR R			22000 1						28040 1
MANAGEMENT INFO SYSTEMS						30000 1			22000 1
MARKETING/MARK MGMT (RESR				17250 2		27500 2	25579 3	19844 9	27233 13
COMMUNICATIONS	17500 1							23500 3	
JOURNALISM					19000 1		30000 1		
HUMAN ECOLOGY (HOME ECONO			12800 1						
LETTERS (incl English, Li			18000 1						26125 4
CRIMINAL JUSTICE			15500 1						
HISTORY								16800 1	
POLITICAL SCIENCE/GOVT				28000 1					26200 1
PSYCHOLOGY	12000 1		17500 2						
SOCIOLOGY				23000 1					
SOCIAL SCIENCES-OTHER			17140 5						
AEROSPACE & AERONAUTICAL					30160 1				
ARCHITECTURAL								29080 3	
CHEMICAL					36540 2	32500 1			37192 49 41100/35520
CIVIL					28242 2			29262 13	32850 5
COMPUTER					31900 2				35100 1
ELECTRICAL/ELECTRONIC					31126 12	34690 2	33003 7	32103 11	36900 12

AVERAGE SALARY OFFERS SEPTEMBER 1991 SCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 8/9/91 90th: 22080 / 10th: 18330 PART 4 - PAGE 2

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
INDUSTRIAL					28200 3	34750 1	32757 7	31333 3	35353 3
MECHANICAL					31321 14		32797 24 35900/31000	30693 15	36152 34 42000/33000
METALLURGICAL								30000 1	
ENGINEERING TECHNOLOGY					20000 1			27000 1	
INDUSTRIAL TECHNOLOGY								27200 1	
AGRIBUSINESS						24500 3			21000 1
ANIMAL SCIENCES								21840 1	
OTHER AGRICULTURAL SCIENC						21000 4			
COMPUTER SCIENCE					30000 1				38400 1
COMPUTER PROGRAMMING								27500 1	
HEALTH SCIENCES			25000 1						
PHARMACY									43160 1
ARCHITECTURAL & ENVIRONME							26500 1	29200 1	
BIOLOGICAL									30000 1
CHEMISTRY									27968 4
MATHEMATICS					28000 1				25800 1
PHYSICS								28500 1	29700 2

AVERAGE SALARY OFFERS SEPTEMBER 1991 SCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 8/9/91 90th: 22080 / 10th: 18330 PART 5 - PAGE 1

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
ACCOUNTING	26700 2	27722 6	27021 3		26820 1	23000 1	26000 1	27130 10	29635 4
BUSINESS ADMIN (INCL MGMT	22886 7	24868 3	29167 12	37450 2	19800 1		31000 1	26750 4	31567 3
ECONOM & FINANCE (BANKING	29000 1	22850 3	27683 6	29400 1				26950 4	29000 2
HOTEL/RESTAURANT MGMT.			19000 2						
HUMAN RSRCS (incl LABOR R	24367 3		34000 1					29167 3	
MANAGEMENT INFO SYSTEMS	24000 1	30000 1						30000 1	17100 1
MARKETING/MARK MGMT (RESR	24043 7	23693 4	24544 9	23859 12				26000 1	27388 8
ADVERTISING			20800 1				18500 1		
COMMUNICATIONS			29250 2						
JOURNALISM	25200 1		20000 1						
TELECOMMUN/BROADCASTING			24000 1						
LETTERS (incl English, Li			27300 7						
HISTORY	30000 2			25000 1					
POLITICAL SCIENCE/GOVT		28500 2	25900 3					28500 2	
PSYCHOLOGY			26000 1						
SOCIOLOGY			18000 1					29000 2	
SOCIAL SCIENCES-OTHER	25500 1	30000 1	22500 1						
AGRICULTURAL									27500 1
CHEMICAL		38667 3	37500 1	38400 1			38000 1	37467 6	38855 40 41100/37000
CIVIL		39000 1			29650 2			35850 2	37094 10
COMPUTER	25425 4	32673 3							
ELECTRICAL/ELECTRONIC	33783 21 39000/30200	32344 37 37200/28808		36300 2	34778 11	34000 1	38500 1	36384 12	36257 18
INDUSTRIAL	34443 3	32267 3	34000 1	34800 3	31513 4		31000 1	32027 3	

AVERAGE SALARY OFFERS SEPTEMBER 1991 SCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 8/9/91 90th: 22080 / 10th: 18330 PART 5 - PAGE 2

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
MECHANICAL	31767 3	33007 20 36480/28000	32000 1	35000 1	31000 3	32000 1	30967 3	35759 12	37256 24 40000/35500
METALLURGICAL	34200 1				31700 2				
MINING (INCL GEOLOGICAL)									35500 1
ENGINEERING TECHNOLOGY	34500 1	25500 2	29000 1		31620 2				37800 1
INDUSTRIAL TECHNOLOGY		26700 1	32500 2		27400 2				
AGRIBUSINESS			25500 1		16500 1				
OTHER AGRICULTURAL SCIENC			23500 2				35000 1		
COMPUTER SCIENCE	31896 15	32662 4	36250 4		30000 2			30900 2	37000 1
COMPUTER PROGRAMMING	33920 2	31200 1						23500 1	
INFORMATION SCIENCES & SY	42000 1	27200 1						30000 1	
SYSTEMS ANALYSIS									31200 1
CHEMISTRY									31500 1
MATHEMATICS	33000 1				32000 1			30000 1	28200 1

AVERAGE SALARY OFFERS SEPTEMBER 1991 SCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 8/9/91 90th: 22080 / 10th: 18330 PART 6 - PAGE 1

CURRICULUM	PRINTING		RUBBER PRODUCT		SCIENTIFIC & I		STONE, CLAY, G		TEXTILES & APP		WIDELY DIVERSI		OTHER EMPLOYER	
ACCOUNTING							18000	2	22750	2	26200	3	21177	7
BUSINESS ADMIN (INCL MGMT	15600	1			21200	2	21000	1	27092	7	21000	3	29156	8
ECONOM & FINANCE (BANKING									25186	7	31200	1	21860	4
HUMAN RSRCS (incl LABOR R							18750	1	26002	2	27000	1		
MANAGEMENT INFO SYSTEMS									27750	2			27000	1
MARKETING/MARK MGMT (RESR	18000	1	30000	1	22000	1			22940	5	24625	4	23184	18
ADVERTISING	26000	1									17000	2		
COMMUNICATIONS													18220	2
JOURNALISM													13200	2
PHYSICAL EDUCATION									29000	1				
HUMAN ECOLOGY (HOME ECONO					21000	1							17500	1
TEXTILES & CLOTHING									25166	9				
LETTERS (incl English, Li													20000	4
VISUAL & PERFORMING ARTS	22000	2							17500	1				
HISTORY													19000	1
POLITICAL SCIENCE/GOVT	18000	1					20000	1						
PSYCHOLOGY	17202	3												
SOCIOLOGY													21000	2
AEROSPACE & AERONAUTICAL													28768	2
CHEMICAL									38136	7	37202 26 41000/34800		36114	7
CIVIL							27000	1					30000	1
COMPUTER									32244	1	32200	1	33000	1
ELECTRICAL/ELECTRONIC			33500	2	32900	2	35350	2	35404	5	33972	12	30786	10

AVERAGE SALARY OFFERS SEPTEMBER 1991 SCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 8/9/91 90th: 22080 / 10th: 18330 PART 6 - PAGE 2

CURRICULUM	PRINTING	RUBBER PRODUCT		SCIENTIFIC & I		STONE, CLAY, G		TEXTILES & APP		WIDELY DIVERSI		OTHER EMPLOYER	
INDUSTRIAL								31878	5	26450	4	28067	6
MECHANICAL		32000	2	33750	6	32333	3	33800	11	33788	15	30750	18
METALLURGICAL						31000	2						
ENGINEERING TECHNOLOGY								31512	1	30960	1	30441	5
INDUSTRIAL TECHNOLOGY		21000	2										
AGRIBUSINESS										20000	1		
OTHER AGRICULTURAL SCIENC										21000	1	17500	1
COMPUTER SCIENCE								28325	2	31075	4	33640	5
PHARMACY												40200	3
CHEMISTRY						31200	1			30000	1		
MATHEMATICS								22724	1	32000	1	32200	1
POLYMER SCIENCE												32600	1

AVERAGE SALARY OFFERS SEPTEMBER 1991 MCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 8/9/91

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
BACHELOR - NON TECHNICAL	27901 1287 38500/25000	19243 53 31500/12500	19550 2	24060 323 45000/18000	24101 41 39000/18500	22507 78 45000/15000	25573 60 37600/19000	27952 156 39000/25000	21880 7
BACHELOR - TECHNICAL	30318 22 34800/28000		33300 3	27100 12	28000 1	33102 60 39200/29300	28801 106 45000/23000	30774 411 40000/27100	30424 119 60000/25000

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
BACHELOR - NON TECHNICAL	23872 131 48000/16000	20535 43 37000/15000	20160 69 28000/15705	24516 358 40000/20000	22388 10	21798 607 45000/17000	20356 10	22409 11	19932 42 38900/13200
BACHELOR - TECHNICAL	27595 23 34299/24240	21333 3	23750 2	28024 80 37000/22200		28001 54 60000/21000	30000 1	22500 1	26300 7

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
BACHELOR - NON TECHNICAL	23138 22 50000/16500	21930 13	21093 43 29400/16000	25653 64 32000/20000	20188 295 36415/15000	22557 85 36000/18000	22753 89 50000/16320	22194 27 35000/18000	20690 63 48000/14500
BACHELOR - TECHNICAL		32716 51 43200/28500	27033 70 39000/24072	33022 205 50400/31000	21395 42 32000/18000	28060 119 42000/22067	27489 142 42000/24732	28072 194 42000/22000	28685 33 60000/19000

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
BACHELOR - NON TECHNICAL	17625 48 30000/14400	17600 2	17930 46 32000/14000	20393 8	26510 26 42000/23500	23973 15	29188 97 60000/24000	22481 22 36000/18000	28338 126 37300/23000
BACHELOR - TECHNICAL	22648 5	27000 1	19750 2	25250 2	31217 202 39260/28500	27485 61 39600/19000	33488 435 60000/30000	30010 55 41400/25500	35910 475 54780/31500

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
BACHELOR - NON TECHNICAL	28059 97 55000/21000	27204 95 33800/22750	26429 150 50000/21500	25302 42 33000/20000	25642 27 45000/20000	24455 7	27148 23 31500/25000	27121 31 34800/24100	27860 91 36000/25000
BACHELOR - TECHNICAL	33007 159 42000/28000	33462 396 46000/30600	34576 122 41000/31500	36121 39 40000/32000	32908 208 39000/29400	34201 19	34666 32 40500/30000	35065 78 41000/32000	37349 579 54487/33400

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER MANUFACT
BACHELOR - NON TECHNICAL	25128 29 35000/22000	25700 2	28377 27 40000/24000	23117 6	24588 38 31000/17000	26604 24 32500/21000	
BACHELOR - TECHNICAL	31478 11	34400 5	33093 35 38400/29000	32936 18	27569 8	34133 76 47000/29000	

AVERAGE SALARY OFFERS — MCPA REGIONAL CUMULATIVE REPORT — Sample Block: Average: 20250 706 # of Offers

BY TECH - NON TECH/EMPLOYER — CUMULATIVE PERIOD 9/1/90 THROUGH 8/9/91 — 90th: 22080 / 10th: 18330 — PART 1 - PAGE 1

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
MBA--NON-TECH	33371 35 43000/29000	38400 2		34031 22 55000/27500	37083 6	37700 2	36894 7	35991 32 70000/30000	
MBA--TECH	39667 3		29120 1	41000 3	57000 6	39700 7	35583 6	33000 1	32167 3

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
MBA--NON-TECH	29667 6	39000 2	15000 1	31706 10		33214 7			
MBA--TECH	36400 2			33275 4					

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
MBA--NON-TECH	35313 8		34720 5	34075 4		26800 5	20500 2	29900 5	34375 4
MBA--TECH	40000 1		32000 1	42300 1			30300 1		

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
MBA--NON-TECH		20000 1		42000 1	26500 1		36057 21 50000/31000	32000 3	41336 14
MBA--TECH							41250 4	35700 2	44513 6

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
MBA--NON-TECH	34755 4	40000 9	39061 10	48857 7	29000 1		37950 4	35500 2	39079 13
MBA--TECH	38250 4	40000 3	39500 3	52000 2	40250 1			34000 1	41867 3

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
MBA--NON-TECH			32500 3		33000 1	37933 7	48000 3
MBA--TECH					36000 1		

AVERAGE SALARY OFFERS SEPTEMBER 1991 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 8/9/91 90th: 22080 / 10th: 18330 PART 1 - PAGE 1

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
ACCOUNTING	27798 1195 38500/25000	25677 314 55000/19500	21753 3	23071 7	25000 2		22000 1		27177 33 31500/23000
BUSINESS ADMIN (INCL MGMT	28121 30 36500/22000	24179 19	20693 20 30000/14000	21391 14	26500 3		20000 1	19400 5	26591 39 34800/20000
ECONOM & FINANCE (BANKING	29221 34 38500/27000	26389 58 48000/19000	25781 21 32000/22500	24532 104 45000/19000	29679 14	33000 1	20213 3	23500 7	27851 152 40000/23000
HOTEL/RESTAURANT MGMT.		21000 1							
MANAGEMENT INFO SYSTEMS	28820 5								28733 3
MARKETING/MARK MGMT (RESR	27000 1	20820 5	20625 4	23533 12				24000 1	22700 5
REAL ESTATE				24000 1					21000 1
ADVERTISING		16000 1	22500 1	21000 1					36000 1
COMMUNICATIONS		19000 2	21000 2	18529 5					35000 1
JOURNALISM		15600 5	15000 1						
TELECOMMUN/BROADCASTING				19000 1					
ELEMENTARY EDUCATION		16000 1							
LETTERS (incl English, Li								24000 1	
VISUAL & PERFORMING ARTS									11500 1
HUMANITIES - OTHER		28333 3							
HISTORY	28000 1								
POLITICAL SCIENCE/GOVT		35000 1	22000 1	22000 1					36000 1
PSYCHOLOGY		23000 1							22000 1
SOCIAL SCIENCES-OTHER		15000 1							23550 2
CIVIL								29000 1	
INDUSTRIAL									31000 1
INDUSTRIAL TECHNOLOGY									33000 1
AGRIBUSINESS				22000 1					

AVERAGE SALARY OFFERS SEPTEMBER 1991 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 8/9/91 90th: 22080 / 10th: 18330 PART 1 - PAGE 2

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
COMPUTER SCIENCE	24000 1	13500 1							
INFORMATION SCIENCES & SY	26500 2								
ACTUARIAL		27000 1							
BIOLOGICAL			21000 1						
MATHEMATICS				11440 1					

AVERAGE SALARY OFFERS SEPTEMBER 1991 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 8/9/91 90th: 22080 / 10th: 18330 PART 2 - PAGE 1

CURRICULUM	PORTFOLIO MGMT		UNDERWRITING		INSURANCE - CL		DESIGN/GRAPHIC		MEDIA PLANNING		REPORTING		PRODUCTION		PUBLIC RELATIO		WRITING / EDIT	
ACCOUNTING	27000	3	25748	2	21633	3												
BUSINESS ADMIN (INCL MGMT	20667	3	24918 28500/22000	28	22872 26500/17000	28	15000	1	17000	1					20800	1		
ECONOM & FINANCE (BANKING	25714	7	24772 39000/20000	35	22359	17												
MARKETING/MARK MGMT (RESR	18667	3	24601	11	22905	13			19757	7					26250	2		
REAL ESTATE			27000	1														
ADVERTISING							20853	3	16000	2			24500	4	18500	2	21333	3
COMMUNICATIONS			24973	7	21520	5	17165	4	20150	2			24755	15	21865	16	18545	4
JOURNALISM					21750	2	13355	3	17000	1	17101	13	10700	1	20715	13	18830	12
TELECOMMUN/BROADCASTING			25333	3	21650	1			15000	1	28480	2	19417	6	20000	1		
ELEMENTARY EDUCATION									22000	1								
TEXTILES & CLOTHING							15000	1										
FOREIGN LANGUAGES					21600	1			26500	1								
LETTERS (incl English, Li			24000	1	18100	2					22000	1	23000	1	20167	3	17150	5
VISUAL & PERFORMING ARTS							19236	11					15838	4	30000	1		
HUMANITIES - OTHER			23400	5	24900	3	12480	1							14400	1		
CRIMINAL JUSTICE			20000	1	22000	1									15013	1		
HISTORY					24676	2	25000	1										
POLITICAL SCIENCE/GOVT	20500	2			22350	2	26000	1							15600	1	17000	1
PSYCHOLOGY			14700	1					35000	1					17000	1		
SOCIOLOGY					21000	1									19000	1		
SOCIAL SCIENCES-OTHER					23500	1												
AEROSPACE & AERONAUTICAL							30400	2										
CHEMICAL													39500	1				

AVERAGE SALARY OFFERS SEPTEMBER 1991 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 8/9/91 90th: 22080 / 10th: 18330 PART 2 - PAGE 2

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
CIVIL				33600 1					
ELECTRICAL/ELECTRONIC				35390 2			28333 3		
INDUSTRIAL		26000 1	25000 1						
MECHANICAL				34000 1			34616 20 39000/31800	32000 1	26000 1
METALLURGICAL							32456 9		
MINING (INCL GEOLOGICAL)							34550 2		
ENGINEERING TECHNOLOGY				25020 3			23100 1		
INDUSTRIAL TECHNOLOGY									26000 1
AGRIBUSINESS							19000 1	22000 1	
COMPUTER SCIENCE			11520 1						
ACTUARIAL		17500 1							
ARCHITECTURAL & ENVIRONME				21800 1					
CHEMISTRY									15600 1
GEOLOGY & GEOLOGICAL SCI							34020 1		
MATHEMATICS	15000 1								

AVERAGE SALARY OFFERS SEPTEMBER 1991 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 8/9/91 90th: 22080 / 10th: 18330 PART 3 - PAGE 1

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
ACCOUNTING		29000 1	17667 3				21667 6	25206 2	22369 17
BUSINESS ADMIN (INCL MGMT		26380 16	24345 29 34200/19000	25781 14	20667 6	30085 15	24913 96 50000/19000	21360 3	25938 2
DISTRIBUTION MANAGEMENT		30000 1		29357 7		31750 2			
ECONOM & FINANCE (BANKING	23000 1	18500 1	22800 15	26000 1	25767 3	32500 2	25256 80 40000/19200	20165 3	22721 4
HOTEL/RESTAURANT MGMT.							27650 2		
HUMAN RSRCS (incl LABOR R					21000 1		24500 2		
MANAGEMENT INFO SYSTEMS							26500 4		
MARKETING/MARK MGMT (RESR	21130 10	24575 22 50000/20000	23538 90 30000/19500	23400 5	22583 18	23600 5	25747 285 48000/21000	22167 3	22100 1
ADVERTISING	23500 5	21667 3			15000 1		24288 16		
COMMUNICATIONS	18500 2	22275 4	22500 2			23000 1	23711 37 30000/20000	18300 2	
JOURNALISM	18600 5	20793 2	22750 4				26273 11		
TELECOMMUN/BROADCASTING	18000 2		21341 11	14000 1			25300 22 31200/22000		
ELEMENTARY EDUCATION							30000 1		
PHYSICAL EDUCATION		18700 1							
HUMAN ECOLOGY (HOME ECONO	22000 1						15300 1		
TEXTILES & CLOTHING			20617 36 27000/16000				20750 4		
MERCHANDISING MANAGEMENT			23125 8				19000 1		
FOREIGN LANGUAGES					31500 1		20333 3		
LETTERS (incl English, Li		20550 2	23125 4	13000 1			23286 7	25250 2	
VISUAL & PERFORMING ARTS		13645 1					13125 4		
HUMANITIES - OTHER		11500 1	22550 10			46000 1	30724 17		27961 2
CRIMINAL JUSTICE							22000 1	24165 3	20900 1
HISTORY		19500 2		18500 2		23000 1	17600 5	21023 2	

AVERAGE SALARY OFFERS SEPTEMBER 1991 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 8/9/91 90th: 22080 / 10th: 18330 PART 3 - PAGE 2

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
POLITICAL SCIENCE/GOVT		17500 1					25732 11	20592 13	22512 2
PSYCHOLOGY		16120 1	20160 5		21000 1		22880 18		18000 1
SOCIOLOGY			19200 1				23354 7		
SOCIAL SCIENCES-OTHER		20000 1		25000 1	18000 1		28000 1	20107 3	
AEROSPACE & AERONAUTICAL							37400 1		
AGRICULTURAL							18000 1		
CHEMICAL		38850 2		34500 1		37020 1	36767 3		
CIVIL					36100 1				
COMPUTER							28000 2		
ELECTRICAL/ELECTRONIC					35700 1		31554 16		
INDUSTRIAL			30840 1	36900 1			31745 23 34000/31000		40000 1
MECHANICAL		34500 1			32500 1		32413 25 37400/30600		
ENGINEERING TECHNOLOGY					32150 2	28200 1	31750 4		
INDUSTRIAL TECHNOLOGY							12480 1		
AGRIBUSINESS			25250 2				26333 6		
ANIMAL SCIENCES			27000 1				22000 3		
PLANT SCIENCES							15740 2		
NATURAL RESOURCES							26004 1		
OTHER AGRICULTURAL SCIENC							22000 1		
COMPUTER SCIENCE					29000 1				
INFORMATION SCIENCES & SY							31500 1		
ARCHITECTURAL & ENVIRONME				22000 1					
BIOLOGICAL			20250 4				28100 5		28000 1

AVERAGE SALARY OFFERS SEPTEMBER 1991 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 8/9/91 90th: 22080 / 10th: 18330 PART 3 - PAGE 3

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
CHEMISTRY		31500 2				-	28491 7		
MATHEMATICS			22000 1				31375 4		
OTHER PHYSICAL & EARTH SC							30000 1		

AVERAGE SALARY OFFERS SEPTEMBER 1991 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 8/9/91 90th: 22080 / 10th: 18330 PART 4 - PAGE 1

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
ACCOUNTING					34000 1				
BUSINESS ADMIN (INCL MGMT	21012 2	26000 1	23667 6						28614 7
DISTRIBUTION MANAGEMENT			22500 1						
ECONOM & FINANCE (BANKING	17600 1	17060 1	25000 1		23875 1				34800 2
HUMAN RSRCS (incl LABOR R									23000 1
COMMUNICATIONS		24000 1	29167 3						26500 1
TEXTILES & CLOTHING							14560 1		
VISUAL & PERFORMING ARTS		15500 2							
HUMANITIES - OTHER		29044 3							
CRIMINAL JUSTICE		24178 30 50000/18500	12000 1	23000 1					
POLITICAL SCIENCE/GOVT			22000 1		16500 1				
PSYCHOLOGY		19000 2							
SOCIOLOGY		24000 4							
SOCIAL SCIENCES-OTHER		16000 1	24000 2	24800 1	15557 2			17680 2	15000 1
AEROSPACE & AERONAUTICAL							29789 16		30989 9
AGRICULTURAL							32588 5	27000 1	
ARCHITECTURAL							28451 7		
BIOENGINEERING & BIOMEDIC						30900 4			
CHEMICAL							37527 13	34858 12	37421 32 41000/36000
CIVIL	32000 1				28601 10		28696 236 38040/24752	29903 22 39500/27072	33350 8
ELECTRICAL/ELECTRONIC		32300 1	31750 2				33393 43 38000/30000		34024 139 38400/31720
ENIVRONMENTAL ENGINEERING								28000 2	33000 1
INDUSTRIAL						27000 1	34467 3		33606 145 41316/30500

AVERAGE SALARY OFFERS SEPTEMBER 1991 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 8/9/91 90th: 22080 / 10th: 18330 PART 4 - PAGE 2

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
MECHANICAL							34119 130 60000/29000	32333 3	34668 298 54780/31200
METALLURGICAL							32533 3		33616 39 36000/32400
MINING (INCL GEOLOGICAL)			33000 1		26000 1			28830 10	31633 3
NUCLEAR			31689 3						32500 1
PETROLEUM									40000 1
ENGINEERING TECHNOLOGY							25904 19	33000 1	33575 31 60000/29500
INDUSTRIAL TECHNOLOGY							21067 3		25000 2
ANIMAL SCIENCES			22200 1						
OTHER AGRICULTURAL SCIENC									26300 1
COMPUTER SCIENCE			29000 1						
BIOLOGICAL								21077 3	
CHEMISTRY					26000 1			25240 5	24750 2
GEOLOGY & GEOLOGICAL SCI			33000 1					21333 3	32500 1
MATHEMATICS					13650 1				
PHYSICS			21000 1						

AVERAGE SALARY OFFERS SEPTEMBER 1991 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 8/9/91 90th: 22080 / 10th: 18330 PART 5 - PAGE 1

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	OTHER ENGINEER
BUSINESS ADMIN (INCL MGMT	29230 6		32000 1		33000 1				
ECONOM & FINANCE (BANKING		27003 1							
MANAGEMENT INFO SYSTEMS			27000 1						
COMMUNICATIONS									12000 1
LETTERS (incl English, Li			16640 1						10000 1
VISUAL & PERFORMING ARTS									19500 2
AEROSPACE & AERONAUTICAL	27333 1	33400 1	26252 1	29500 1	30693 4	30855 4		29587 6	31101 26 39000/29000
AGRICULTURAL					37050 2	29667 3	33600 2	31129 8	33600 1
ARCHITECTURAL								27750 2	28711 3
BIOENGINEERING & BIOMEDIC			32000 1						32733 3
CHEMICAL		39767 3			37851 52 41500/36000	36267 3	37849 389 46200/36000	37404 41 46000/34800	37287 58 41000/35000
CIVIL	33600 1	28425 4			34650 2	29167 3		28642 55 36500/24752	29903 88 38400/26880
COMPUTER	30784 28 38000/27000	34800 1	31733 16	36435 16	32250 2		32700 1	30732 12	33497 19
ELECTRICAL/ELECTRONIC	33277 32 38400/30000	33452 84 39600/31500	33148 36 37500/30000	34490 89 41000/31320	31679 41 39200/24000	32136 29 48000/25000	36678 9	33815 103 42000/30000	33682 194 40800/30000
INDUSTRIAL	31567 12	31500 1			35667 3		31713 4	32163 42 38000/28000	32115 64 37080/30000
MECHANICAL	35432 5	33902 35 47000/32000	34200 1	32507 3	34714 46 40000/32000	33382 15	36746 20 44500/32000	34306 175 45000/30000	34007 232 54487/29000
METALLURGICAL		50400 1			34602 9	35400 1	33975 4	33064 9	32815 17
MINING (INCL GEOLOGICAL)						26667 3		31729 7	35886 10
NUCLEAR		32600 5			32400 1	36000 1	34800 1		31142 6
PETROLEUM					39925 4			37267 3	39379 18
ENGINEERING TECHNOLOGY		32600 1		27500 1	42375 4	32500 1	30000 1	26650 10	28857 15
INDUSTRIAL TECHNOLOGY									24000 1
COMPUTER SCIENCE	32589 19		31475 33 37620/26000	34044 2	34900 3	20800 1		30560 2	31512 26 43200/25343

AVERAGE SALARY OFFERS SEPTEMBER 1991 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 8/9/91 90th: 22080 / 10th: 18330 PART 5 - PAGE 2

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	OTHER ENGINEER
COMPUTER PROGRAMMING	30000 2								
INFORMATION SCIENCES & SY	29500 1		20000 1						
SYSTEMS ANALYSIS									31000 1
BIOLOGICAL					26000 1		21792 1		
CHEMISTRY					29917 7	27529 7	28788 5	28000 1	
GEOLOGY & GEOLOGICAL SCI								36250 2	
MATHEMATICS			21000 1						
PHYSICS									33600 1
POLYMER SCIENCE					35250 2				

AVERAGE SALARY OFFERS SEPTEMBER 1991 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 8/9/91 90th: 22080 / 10th: 18330 PART 6 - PAGE 1

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	OTHER HEALTH R
ACCOUNTING	18000 1								23000 1
BUSINESS ADMIN (INCL MGMT	24000 2	18700 1							
MARKETING/MARK MGMT (RESR	28000 1								20000 1
COMMUNICATIONS	15000 1		16640 1						
PHYSICAL EDUCATION							13440 1		23000 1
HUMAN ECOLOGY (HOME ECONO									23398 6
FOREIGN LANGUAGES	14800 1								
LETTERS (incl English, Li									15987 2
HUMANITIES - OTHER									18500 2
PSYCHOLOGY			18700 1	12480 1	16500 1		22090 1		16780 2
SOCIOLOGY	18750 1			14560 1					19000 1
CIVIL				29200 1					
COMPUTER								34000 1	
INDUSTRIAL		23832 1			31080 1				
MECHANICAL			34000 1						
ENGINEERING TECHNOLOGY			19500 1		37500 1				
COMPUTER SCIENCE			33500 1	40000 1					24000 1
ALLIED HEALTH			25750 10		28056 9		31581 21 35500/30000		23110 8
HEALTH SCIENCES	28000 1	30000 1	25750 2						24019 6
NURSING	33755 5			27679 133 47500/23000					11280 1
PHARMACY						39710 24 60000/35000			
BIOLOGICAL		31500 1	14000 2						16833 3
CHEMISTRY		22500 1							

AVERAGE SALARY OFFERS SEPTEMBER 1991 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 8/9/91

Sample Block: Average: 20250 706 # of offers
90th: 22080 / 10th: 18030

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	OTHER HEALTH R
MATHEMATICS	22000 1								

AVERAGE SALARY OFFERS SEPTEMBER 1991 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 8/9/91

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
ACCOUNTING					21120 2	28750 2			
BUSINESS ADMIN (INCL MGMT	18500 1	19500 1			26888 10	27323 8	29129 6		
DISTRIBUTION MANAGEMENT						27500 1			
ECONOM & FINANCE (BANKING					28360 5	29222 9	29920 5		
MANAGEMENT INFO SYSTEMS					27415 40 33600/24240	28716 46 32700/26600	28965 28 35400/25500		
MARKETING/MARK MGMT (RESR					26500 2				
COMMUNICATIONS		18500 2		18540 1			30840 1		
JOURNALISM		14000 1			28000 1				
TELECOMMUN/BROADCASTING	18000 1								
ELEMENTARY EDUCATION				10560 1					
HUMAN ECOLOGY (HOME ECONO		16500 1							
LETTERS (incl English, Li		10400 1					20800 1		
VISUAL & PERFORMING ARTS	23360 2		27000 1		20000 1				
HUMANITIES - OTHER		16750 2		20928 2					
CRIMINAL JUSTICE		20500 2		17625 4					
HISTORY		24000 1				17500 1			
POLITICAL SCIENCE/GOVT	22000 1	20000 1				28900 1			
PSYCHOLOGY	24125 4	16950 24 30000/13200	14000 1	17278 13	17500 1		15500 1		
SOCIOLOGY	15467 3	17500 2		18364 8	19500 2				
SOCIAL SCIENCES-OTHER	17250 2	17925 6		19713 6	25000 1				21000 1
AGRICULTURAL									25000 1
CHEMICAL						29000 1			
CIVIL					29500 1	34600 2	30560 8		

AVERAGE SALARY OFFERS SEPTEMBER 1991 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 8/9/91 90th: 22080 / 10th: 18330 PART 7 - PAGE 2

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
COMPUTER					30972 21 37700/26000		29167 3		
ELECTRICAL/ELECTRONIC					33250 4	32944 9	32917 6		
INDUSTRIAL					30000 1	36000 1	31616 5		
MECHANICAL					29500 1	31500 2			
METALLURGICAL									26000 1
ENGINEERING TECHNOLOGY					31500 1	35606 6	29520 1		24000 1
INDUSTRIAL TECHNOLOGY							31000 1		
AGRIBUSINESS									24313 8
ANIMAL SCIENCES									17990 10
PLANT SCIENCES									20813 8
NATURAL RESOURCES									18876 6
OTHER AGRICULTURAL SCIENC		17250 1							20846 6
COMPUTER SCIENCE					28812 168 48000/24000	31477 50 36960/27000	30693 74 45000/26000		
COMPUTER PROGRAMMING					25319 16		27572 3		
INFORMATION SCIENCES & SY					29055 54 34750/26880	29611 9	31087 14		
SYSTEMS ANALYSIS							28733 3		
NURSING									25000 1
ACTUARIAL							24000 1	31803 23 37000/28000	
BIOLOGICAL									14400 1
GEOLOGY & GEOLOGICAL SCI									25000 1
MATHEMATICS					24352 5	31200 1	30525 4	30850 11	
PHYSICS					19000 1				23000 1

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
ACCOUNTING		29303 38 35000/29000		23724 15					
BUSINESS ADMIN (INCL MGMT		26442 26 39000/25000	22046 20 38000/17340	22087 202 44000/17000		26250 1			23141 4
DISTRIBUTION MANAGEMENT				20250 2					
ECONOM & FINANCE (BANKIN		28700 79 37200/26000	24000 2	23387 77 34000/18750	23667 3				22000 1
HOTEL/RESTAURANT MGMT.				20137 54 28000/16500					
HUMAN RSRCS (incl LABOR R		27000 1	26888 11	17750 2					
MANAGEMENT INFO SYSTEMS		30050 12		25528 2					
MARKETING/MARK MGMT (RESR		27125 4	25800 2	22578 113 44000/17500					
REAL ESTATE		30000 1							
ADVERTISING		23250 2		19750 10					16000 1
COMMUNICATIONS			22000 1	21472 32 42000/18000			21023 1		21000 1
JOURNALISM			22000 1	21057 14			13500 2		
TELECOMMUN/BROADCASTING				23400 5					
ELEMENTARY EDUCATION									19440 169 30000/14100
PRE-ELEMENTARY EDUCATION				18000 1					18651 15
PHYSICAL EDUCATION									18737 9
SPECIAL EDUCATION									21185 31 36415/18000
HUMAN ECOLOGY (HOME ECONO				19250 2					
TEXTILES & CLOTHING				20264 11					
MERCHANDISING MANAGEMENT				21114 16					
FOREIGN LANGUAGES		22100 1		21663 4			21000 2		18723 9
LETTERS (incl English, Li		31000 1		20952 10		12500 1	18500 1		21045 17
VISUAL & PERFORMING ARTS				18020 5					20187 20 26000/17000

CURRICULUM	ARCHITECTURE	CONSULTING		HUMAN RESRCS /		MANAGEMENT TRA		MATH/STATISTIC	PARALEGAL		RESEARCHERS NO	RESEARCHERS -		TEACHING	
HUMANITIES - OTHER		32000	1	30000	1	21970	14		37000	1				20084	5
CRIMINAL JUSTICE						23000	1		16000	1					
HISTORY		32000	1			21000	4		16000	1				19500	1
POLITICAL SCIENCE/GOVT		25550	2			21028	18		48000	1					
PSYCHOLOGY		18500	1	25751	4	21353	16				16500	2		16720	2
SOCIOLOGY		23000	1	14000	1	17667	6							23000	1
SOCIAL SCIENCES-OTHER						20031	6							19503	9
AEROSPACE & AERONAUTICAL		30000	1									30000	1		
CHEMICAL		35983	6									32667	3		
CIVIL		29544	18			30933	3								
COMPUTER		28000	2												
ELECTRICAL/ELECTRONIC		30117	12			35245	4					33706	5		
INDUSTRIAL		29724	17			33192	9								
MECHANICAL		31758	17			35068	12					26252	1	34800	1
METALLURGICAL						33640	4								
MINING (INCL GEOLOGICAL)		31525	4												
NUCLEAR						33049	2								
ENGINEERING TECHNOLOGY		29333	3			26800	4								
INDUSTRIAL TECHNOLOGY						26115	12								
AGRIBUSINESS						22217	10								
ANIMAL SCIENCES						25000	1								
PLANT SCIENCES						25750	2								
NATURAL RESOURCES		27000	1												

AVERAGE SALARY OFFERS SEPTEMBER 1991 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 8/9/91 90th: 22080 / 10th: 18330 PART 8 - PAGE 3

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
COMPUTER SCIENCE		30840 25 36000/29000		25000 1					
INFORMATION SCIENCES & SY		30886 14		27440 4					
SYSTEMS ANALYSIS		31000 1							
ALLIED HEALTH		20000 1							
HEALTH SCIENCES									20000 1
NURSING								26000 1	
ACTUARIAL		35357 7							
ARCHITECTURAL & ENVIRONME	25000 2		19500 1						
BIOLOGICAL				22500 1			19500 1	21000 1	21400 5
CHEMISTRY								26995 17	16398 3
GEOLOGY & GEOLOGICAL SCI								21600 1	
MATHEMATICS		33833 6		20667 3	26685 12				20985 17
PHYSICS									24000 1
OTHER PHYSICAL & EARTH SC				30000 1					19200 1

AVERAGE SALARY OFFERS SEPTEMBER 1991 MCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 8/9/91

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
BACHELOR - NON TECHNICAL	27848 1266 38500/25000	25445 412 55000/18000	22727 53 32000/17000	23790 146 45000/18000	28684 19	33000 1	20528 5	22107 14	27398 240 40000/21000
BACHELOR - TECHNICAL	25667 3	20250 2	21000 1	16720 2				29000 1	32000 2

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
BACHELOR - NON TECHNICAL	23333 18	24635 95 39000/20800	22548 82 35000/16973	18322 26 43000/12584	20182 17	18830 16	22028 31 33840/15000	20931 44 30000/15000	18676 25 27000/13458
BACHELOR - TECHNICAL	15000 1	21750 2	18260 2	29604 10			33004 38 39500/28000	27000 2	22533 3

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
BACHELOR - NON TECHNICAL	20762 26 50000/16000	23558 60 50000/17000	22731 218 34200/19000	24951 32 33800/18000	22322 32 36000/16500	29251 27 50000/21000	25147 642 60000/18500	21421 36 40000/15996	22833 30 33000/20195
BACHELOR - TECHNICAL		35040 5	23482 9	31133 3	32933 6	32610 2	30251 107 44000/22000		34000 2

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
BACHELOR - NON TECHNICAL	19874 3	23567 45 50000/17060	23933 15	23900 2	21098 5		14560 1	17680 2	27867 12
BACHELOR - TECHNICAL	32000 1	32300 1	29677 10		27050 13	30120 5	30809 478 60000/24912	29531 62 40000/24000	34203 713 60000/30720

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	GRADUATE DEVEL
BACHELOR - NON TECHNICAL	29230 6	27003 1	25213 3		33000 1				
BACHELOR - TECHNICAL	32202 101 44040/28000	33642 136 50400/31500	31924 90 37620/25000	34600 112 45700/31460	34892 183 52000/30000	31533 71 48000/24900	37486 437 46200/35000	33173 478 46000/27500	

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	PARAMEDIC
BACHELOR - NON TECHNICAL	20364 7	18700 1	17670 2	13520 2	16500 1		17765 2		
BACHELOR - TECHNICAL	31254 7	26958 4	24941 17	27781 135 47500/23000	29189 11	39710 24 60000/35000	31581 21 35500/30000	34000 1	

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
BACHELOR - NON TECHNICAL	20187 14	17392 44 30000/14000	20500 2	18036 35 26000/14000	26646 65 33600/23040	28440 68 35000/26500	28632 42 37600/25500		21000 1
BACHELOR - TECHNICAL		17250 1			28788 273 48000/24000	31838 81 39200/27000	30647 123 45000/26000	31495 34 37000/28000	20925 45 30000/17500

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
BACHELOR - NON TECHNICAL		28366 171 39000/26000	23890 43 38000/18000	21877 642 44000/16500	23667 3	25958 6	17690 8		19742 295 36415/15000
BACHELOR - TECHNICAL	25000 2	31009 135 40000/28000	19500 1	29075 73 38000/22000	26685 12		19500 1	28343 30 38000/21000	21067 29 34800/18100